

Campus Interview Report

Company name: **Aculife Healthcare Pvt. Ltd., Ahmadabad**

Post: 1. **Medical Representative**

Date of interview-**23/08/2021**

The Campus Interview of Aculife Healthcare Pvt. Ltd., Ahmadabad was organized by Training, Placement & Career Counseling Cell of JSPM's Rajarshi Shahu College of Pharmacy and Research, Tathawade, Pune-33. Prof. A.N. Tankar, Coordinator of Training, Placement & Career Counseling Cell of the college contacted with the Managers of the company and scheduled the interview on 23st August 2021.

Final year B Pharm students, Batch, 2020-21, registered their names for the interview by submitting academic and personal information in a format prescribed by the Company.

An aptitude test followed by a Technical Interview round was conducted by a company. Company selected **Mr. Akshay Gadakari** for the post of Medical Representative.

Prof. Manisha Chavan, Member, Dr. Ujjwala Kandekar, Member and Prof. Anil Tankar, Coordinator, Training & Placement & Career Counseling Cell, JSPM's Rajarshi Shahu College of Pharmacy & Research, Tathawade, Pune, coordinated with and guided the student throughout the interview process.

Dr. K. R. Khandelwal, Principal, JSPM's Rajarshi Shahu College of Pharmacy & Research, Tathawade, Pune, congratulated the student for selection in such a renowned company.

Prof. A.N. Tankar, Coordinator
Training, Placement & Career Counseling Cell

Dr. K. R. Khandelwal
Principal

Prof. Manisha Chavan, Member
Training, Placement & Career Counseling Cell



Company Profile

Aculife Healthcare Pvt. Ltd. is group company of Nirma Limited & it is one of world's largest Infusion & Injectable Company, having its global operation spread across 55 countries Including JV Company in Brazil & wholly owned subsidiary in Mexico, 8 Manufacturing Plants Backed up by state of the art. Aculife Research Centre & 3000 plus Employee base in India & abroad. To keep up with the scale of operations & requirements of regulated and semi regulated markets, Aculife is enhancing its focus on healthcare initiatives across the global Markets.

Aculife is also the Market Leader in Indian market for its range of IV solutions. Along with marketing Lifesaving multiple Electrolyte solutions, Invert Sugar, Range of Antibiotics & entire range of critical care products.

Aculife is a trusted name in both Govt Health care Sector as well as corporate Hospital groups for high quality products with affordable price. Name a few Apollo groups of Hospitals, Columbia Asia, Care group of Hospitals, HCG group of Hospitals, KIMS Hospitals, TATA Cancer Hospital & research Institute & many more. Our products are recognized by highly qualified Drs for years.

Aculife Healthcare believes in ethical work culture & people development through proper coaching, Training & guidance, on the field & off the field through its highly dedicated team of professional Managers. We strongly believe in people development & performance driven in house promotion for career growth.

Job Description – Medical Representative

The **medical representative** will increase product awareness, answer queries, provide advice and introduce new products.

1. Organizing appointments and meetings with community- and hospital-based healthcare staff
2. Focusing on Primary & secondary sales
3. Identifying and establishing new business/KOLs
4. Maintaining good relationship with Distributors & stockiest
5. Demonstrating/detailing or presenting products to healthcare staff including doctors, nurses and pharmacists
6. Undertaking relevant research
7. Meeting both the business and scientific needs of healthcare professionals
8. Maintaining detailed records



9. Attending and organizing trade exhibitions, conferences and CMEs
10. Managing budgets
11. Reviewing sales performance
12. Writing reports and other documents

Job Location – Pune & PCMC

CTC to be offered-

	At the time of joining	After the completion of 6 Months (on Confirmation)
B.Pharm	2.00 Lacs p.a.	2.30 Lacs p.a.
B.Sc / D.Pharm	1.80 Lacs p.a.	2.10 Lacs p.a.